## Refinements of Nash equilibria

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#### **Outline**

- 1. Yesterday on Nash equilibria
- 2. Imperfect and incomplete information:
  Bayes Nash equilibrium with incomplete
  information
- 3. Subgame-perfect Nash equilibrium
- 4. Perfect Bayesian equilibrium

#### 1. Yesterday on Nash equilibria

If there is unique solution (e.g. in the Cournot duopoly), how do you get to equilibrium?

(i) *mass-action interpretation*: arrive by trial and error giving more weight to strategies that give higher payoffs, boundedly rational players (replicator dynamics)

[hybrid case: best-response dynamics, players know model but "solve" it wrong (adaptive expectations)]

(ii) *idealizing and rationalistic interpretation*: jump to equilibrium with rational players who know model (rational expectations)

If multiple equilibria (rendez-vous or poverty trap):

- (i) *mass-action interpretation*: replicator dynamics leads away from mixed-strategy equilibria to one of pure strategy equilibria
- (ii) idealizing and rationalistic interpretation: could use heuristic reasons to select an equilibrium, e.g., the Thomas Schelling idea of focal points

Alternative to equilibrium selection is equilibrium refinement: impose additional constraints on equilibria, look at this

# 2. Imperfect and incomplete information: Bayes Nash equilibrium with incomplete information

- (i) Imperfect information:
- not know what action the other players are chosing;
- in normal form decisions are simultaneous
- (ii) Incomplete information:
- not know what payoffs the other players have (not know the other's type )
- include the different types as potential players to derive the equilibrium of the game

#### Example from models of pre-electoral politics

- Downs spatial model of political competition: there is imperfect information about choice of party platforms, but there is complete information about identity of median voter: one party (monopoly of power) versus two parties
- Probabilistic voting model: not know the identity of median voter, have Bayes Nash equilibrium

#### 3. Subgame-perfect Nash equilibria

- Sequential games: look at extensive form, there can be subgames
- Subgame-perfect equilibrium: Nash in game, Nash in subgames (i.e., strategies must be equilibrium when restricted to any subgame)
- Idea from Selten: avoid incredible threats off the equilibrium path (see example)
- Myerson links motivation credible threats and promises in Schelling: burning the bridges behind us is commitment, not mere words ("talk is cheap while moves are not"

#### Ansolabehere: Downsian model fifty years later

- Fiorina: where is the median voter? No convergence of policies because of several reasons
- entrance of third party (Palfrey)

- probabilistic voting and valence issues (Donald Stokes)
- agency issues: discretionary policy (Alesina)

### 4. Perfect Bayesian equilibria

- games of incomplete information where actions (signals) are available
- Nash, Nash, Nash: strategies have to be Nash equilibria in game, Nash equilibria in subgames and Nash equilibria in continuation games
- specific case of signaling games: cheap-talk games where messages are payoff-irrelevant

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